



# Collaboration Stocktake/Assessment

## Why a Collaboration Stocktake?

In our experience, partnerships and joint ventures that have succeeded over the years have discovered that it takes time and effort to build trust and sustain valuable and meaningful relationships. For any business to build in the resilience they need in their business, there is recognition that they need to get better at collaborating with others. Collaborative capacity and capability need to be identified and nurtured as specific capabilities side by side with core professional and management functions.

To achieve service transformation which will enable businesses achieve their goals, collaborative working is critical to success. The aim of the stocktake/assessment is to gain an in-depth understanding of current situation and what steps the business needs to take to ensure it is able to implement collaborative working in such a way that it:

- ▶ Establishes the values, culture and behaviours which enable effective collaborative working.
- ▶ Evaluates the impact for leadership in the business.
- ▶ Identifies and agrees the priorities and their implications.
- ▶ Develops an action plan to put in place the necessary changes.
- ▶ Meets the requirements set out in the ISO 44001 standard, with a view of seeking certification at a later date (if required).

The output from the stocktake/assessment will enable the business to plan its relationship management strategy effectively, assess the organisation's ability as a whole to work in constructive and purposeful collaboration with others, and take the necessary steps.

## Our Approach

Our approach is designed to enable an analysis of the effectiveness of current collaborative arrangements and enables develop the learning for future potential arrangements – whether they be partnerships, alliances, supply chain relationships or joint ventures.

We offer an initial stocktake which involves collecting and analysing relevant information to identify the most effective steps necessary to support performance improvements and enhance business relationships. This includes identifying and inviting those individuals who will be involved (there may be some involvement of agreed partners/suppliers), agreeing the assessment framework and stakeholder involvement.



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## Designing and Agreeing the Methodology

The approach to the stocktake will be carried out in a way that is consistent with the collaborative business relationships standard (ISO 44001).

Our approach is designed to sustain effective relationships and enable high velocity performance.

## Benefits

<b>Business Benefits</b> <ul style="list-style-type: none"><li>▶ Greater focus on 'fit for purpose'</li><li>▶ Reduced risk</li></ul>	<b>Relationships</b> <ul style="list-style-type: none"><li>▶ Long term cross-business team working</li><li>▶ Better contract management</li></ul>
<b>Quality</b> <ul style="list-style-type: none"><li>▶ Quality cost reduction</li><li>▶ Improved delivery performance</li></ul>	<b>Stakeholder Benefits</b> <ul style="list-style-type: none"><li>▶ Sharing resources</li><li>▶ Cross-fertilisation between customers, suppliers and key stakeholders</li></ul>

## For More Information

See our website [www.tealconsulting.co.uk](http://www.tealconsulting.co.uk) or e-mail us at [info@tealconsulting.co.uk](mailto:info@tealconsulting.co.uk).

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