



# ISO 44001

## Positioning Relationships

		Low = 1	High = 5
1	Scope	Standard product—new development	
2	Overall risk assessment	Low risk – high risk	
3	Engineering design	Fully developed – solution required	
4	Market profile	Highly competitive – specialist field	
5	Number of suppliers	High – low	
6	Supplier capability	High – limited exposure	
7	Quality requirements	Market standard – mission critical	
8	Cost baseline	Fully validated – estimate only available	
9	Complexity	Plug & play – high integration	
10	Frequency of requirement	One-off requirement – multiple need	
11	Delivery performance	Low impact – strategic needs	
12	Knowledge transfer need	Low – high level of exchange needed	
13	Performance improvement	Low potential – high opportunity	
14	Scope for risk and reward	Low – high potential for improvement	
15	CSR implications	Limited – high risk	
16	Internal reference data	High – limited data available	
17	Management requirement	Light touch – high supervision needed	
18	Past experience in this area	Good – poor level of performance	
19	Procurement driver	General requirement – strategic focus	
20	Business criticality	Low impact business critical	
		<b>Total</b>	