

TEAL Consulting

Developing Your Future Capability



"To succeed in the future, organizations are going to have to find ways of energising people, so that they bring not only their skills, expertise and diligence to work, but they bring their passion and their initiative as well."

Gary Hamel

Our Portfolio

OPERATIONAL EXCELLENCE
LEADERSHIP AND MANAGEMENT
SYSTEMS THINKING
SUPPLY CHAIN DEVELOPMENT
COLLABORATIVE WORKING
EXECUTIVE DEVELOPMENT

INVEST IN DEVELOPMENT FOR FUTURE SUCCESS

In a rapidly changing business environment, spotting the key insights about the external environment and developing talent for the future are things that are actually under the company's own control. Knowing what to do about them is where the competitive advantage lies. Today's business environment is tough and gaining an advantage through your people is more important than ever. But, how do you make sure your investment in training actually works?

*"If you don't know where you are going every road will
take you there..."*

Lewis Carroll

We have designed a range of development programmes that all share the same objective – to provide development that makes a positive impact on your bottom line.

We do this by ensuring that it is always practical, relevant and easily transferred back into the workplace to produce sustainable improvements. It is about individuals understanding what behaviours are necessary for success and changing the way that people think by developing their capability and skills.

In this way we provide people with a valuable set of skills, techniques and strategies that they can use.

Irrespective of your size or shape, we work with you to design and deliver programmes that are right for you. We offer a range of programmes to meet your business needs and unlock the potential that exists in your people and your business.

We strongly believe that for long-term success our clients need a philosophy that fits them. Our facilitators and trainers are all highly experienced. As you consider the benefits of investing in your people you might like to think about how our experience will help your business to learn and succeed.

Whether it is about change, communication or addressing 'wicked' problems, we help executives and others to think differently, assess what's going on, identify what's causing problems, and consider what needs to be done. We assist our clients as they digest those findings and translate them into planned action with measured outcomes.

OUR DEVELOPMENT PROGRAMMES

We provide teaching and development in the following areas:

- ▶ Operational Excellence
- ▶ Leadership and Management
- ▶ Systems Thinking
- ▶ Supply Chain Development
- ▶ Collaborative Working
- ▶ Executive Development

OPERATIONAL EXCELLENCE

Whether it is about reducing costs, improving the customers' experience or achieving better results, we offer a range of programmes designed to leverage business success. This includes EFQM assessor training, Lean Sigma or skills development in business improvement techniques.

LEADERSHIP AND MANAGEMENT

We provide a range of programmes covering all areas of leadership, management and team development. Our subject areas include leadership values and style, delivering sustained change, relationship management, emergent thinking and dialogue. But what is critical is that the development allows rigorous thinking, and enables individuals to be prepared to change and adapt for the future.

SYSTEMS THINKING

Systems Thinking can help deepen, strengthen and sharpen your skills for making systemic change. So, we offer awareness briefings and workshop programmes designed to expand your understanding of Systems Thinking and organisational change. In addition, we enable a different way of thinking to help managers leverage the complex structures that drive organisational behaviour and learning.

SUPPLY CHAIN DEVELOPMENT

Organisations have become complex systems that rely as much on external relationships as on the immediate workforce. We offer a structured modular programme underpinned by tools and techniques and proven approaches to move your business to achieve competitive advantage.

COLLABORATIVE WORKING

Collaboration is nothing new. But creating successful alliances/partnership or investing in creating the right environment for successful collaboration can be challenging. Whether it is about getting your head around ISO 44001, identifying the competencies and behaviours necessary to enable collaboration, managing the cultural differences across your business and other boundaries – we offer a range of support to create the collaborative capabilities and culture you need for the future.

EXECUTIVE DEVELOPMENT

Coaching can provide a wide range of benefits for organisations of all sizes. Our coaches offer support through development, skill-building, or problem-solving. In addition, if it adds value we offer psychometric assessment and feedback such as Myers-Briggs MBTI and FIRO-B.

WHO WE ARE

TEAL is a UK based company. Our mission is to help businesses effect meaningful change in order to succeed and prosper.

We combine our expertise with our clients' knowledge to develop the best solution to develop new ways of working with an emphasis on skills and knowledge transfer.

We take a truly holistic approach combining both hard and soft systems principles. Together we help you design highly effective services and support your people through the necessary change process.

OUR PHILOSOPHY

We believe that your business is important to you. We also believe that you want to achieve your ambitions.

So, our primary focus is to support clients to develop, improve and achieve better outcomes. And help build the capability to adapt and deliver services for the future. This means tailored solutions.

At the heart of our approach is helping our clients to think differently.

We take a general approach but look at each and every client's situation as a singular, unique challenge. We measure our success against the positive benefit we provide to our clients. So it is as important to us as it is to you that we agree the right approach. Initial discussions are a mixture of understanding your brief and determining the value that we can bring to you.

We explain what it will take to deliver. We know what it takes for the various types of engagements we deliver. We will go that extra mile because we want to achieve a great outcome and we value our relationships.

And in this way we provide a return on investment.

CONTACT US

Surrey Office: +44 (0) 1483 420550 Leeds Office +44 (0) 113 2940375

E-mail info@tealconsulting.co.uk Website www.tealconsulting.co.uk