



Collaboration Support Available from TEAL

The following lists the support available to you from TEAL Consulting.

Awareness	One-day workshop to understand how collaboration can unlock the potential within and across business to create sustainable and resilient organisations. We also offer an introductory awareness workshop for ISO 44001.
Strategy Development Including Make v Buy	Developing the strategy that will drive the process forward including establishing the 'why' and 'where'. Developing a partnership road-map. Facilitated workshops for strategy development and identifying effective approaches including those for existing relationships.
Leadership Development	A development programme which stimulates thinking, and enables individuals to know how to change, be prepared to change and adapt for the future. Setting leadership priorities for leading across complex relationships including what leaders need to pay attention to.
Behavioural Assessment	Identifying collaborative competencies/capabilities, values and behaviours. Understanding the collaborative behaviours necessary for success across different cultures. Developing frameworks to assess organisations and people.
Creating and Developing a Collaborative Culture	Analysing different organisational cultures. Facilitation support to understand how different cultures and styles can work effectively – for the individual, team, and the business. Developing shared values. Using behavioural techniques to identify and manage relationships.
Internal Collaboration	Diagnostic and facilitation support for developing and achieving effective cross-functional collaboration. Internal development programmes designed to build and develop effective cross-functional collaborative working. Building capability for the future.
Engaging with Customers/Stakeholders	Understanding the Voice of the Customer, Stakeholder Analysis and engagement. Using Appreciative Inquiry and strategy development workshops.
Building and Developing Effective Relationships	Ranging from initial to comprehensive programme which enables businesses to develop and deploy effective collaborative relationships, sustain operational performance, and work together on operational and relational improvement.



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Internal Assessment	Preparing for self-assessment of collaborative practices to identify strengths and areas for improvement. Objective assessment of organisations and teams. Joint workshops for objective development.
Partner Selection	Support for organisational analysis of internal drivers and suppliers, This includes supplier behaviour and attitude assessment.
Value Creation	Value creation workshops. Developing frameworks for value creation. Facilitated workshops for Innovation, risk management and organisation development for current and future partnerships/alliances.
Developing Effective Governance	Facilitated support for robust governance arrangements. Analysing the dynamics and challenges – facilitated programme to support accountability setting and decision making processes. Develop effective scrutiny.
Evaluating Collaborative Working – Including Value of Investment/Return on Investment	Business process reviews, productivity, performance measurement and relationship enhancement. Developing lead measures – collective and individual, external and internal and perception and hard data. Structured interviews.
ISO 44001 – Facilitation	Facilitation support for implementing ISO 44001.

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