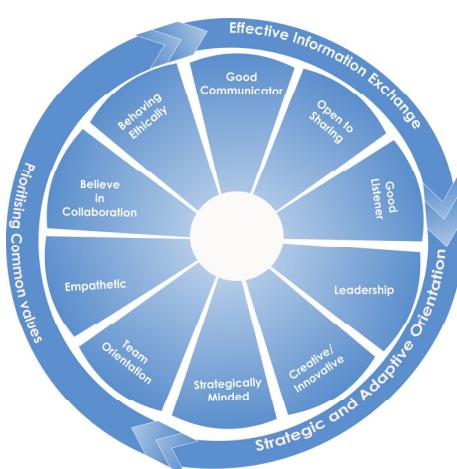


The Collaborative Practitioner Programme

Introduction

Collaborative working begins with people. Developing effective practitioners and teams who can reinforce the desired values and behaviours is critical to success.

This programme is based on research carried out by Warwick Business School to identify the key individual attributes for effective collaboration. The programme is designed to enhance the skills of those identified as potential role models for collaborative working. Delegates will gain an understanding of collaborative working theory and practice, and develop the skills and behaviours necessary for effective collaborative working.



- ▶ Pre-work will be set including relevant psychometrics.
- ▶ Workshops will include a mixture of theory, case study, current examples and game theory.
- ▶ Company sponsored mentoring and project work will be encouraged to reinforce and embed the learning.
- ▶ The final day will include time for delegates to learn from each other's projects through techniques such as World café, Constellations and Open Space.

Overview of the Programme

The three-day programme focuses on Effective Information Exchange, Strategic and Adaptive Orientation, and Prioritising Common Values. Areas covered include:

- ▶ Understanding the strategic context/imperative of the collaborative relationship(s).
- ▶ Developing the skill of asking incisive questions.
- ▶ Increasing self-awareness and resilience.
- ▶ Introducing the use of Nudge and Motivational Interviewing.
- ▶ Role modelling and presenting to others the need for shared values for successful collaboration.

Recognising and managing the ethical challenges of being customer/supplier, partner and competitor to the same person at different times through the application of game theory.

The Programme Approach

The programme can be run consecutively over three days or as two consecutive days with the third day at an agreed interval. It can be tailored to support your organisation's existing competency framework and blended with mentoring and project work to meet a specific business need.

To Find Out More

To find out more please contact us on our website at www.tealconsulting.co.uk or email us at info@tealconsulting.co.uk.

CONTACT US

Surrey Office: +44 (0) 1483 420550

Leeds Office +44 (0) 113 2940375

E-mail: info@tealconsulting.co.uk

Website: www.tealconsulting.co.uk